Cost of a Patient Navigation Community-based Program for People Who Use Substances Living with HIV in San Juan, PR

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Background

People who use substances (PWUS) living with HIV may benefit from dedicated programs to enhance their engagement in care, but there is limited data on the cost and feasibility of implementing these programs in different settings.

Objective

- We evaluated the cost of addressing HIV care access and retention through dedicated patient navigation (PN) services to urban PWUS.
- Data were collected alongside a randomized controlled trial using a stepwedge design in 5 zones in San Juan, PR (NCT01792752).

Methods

- We used micro-costing techniques to estimate costs from the program perspective and categorized them as start-up, variable, or time-dependent (2018 US dollars).
- Labor costs were calculated by multiplying services utilized by time estimates; unit costs were from nationally representative sources.
- Non-labor costs and overhead were derived from study logs and financial records.
- We used nationally representative estimates of labor and travel costs to infer estimated costs for programs located elsewhere in the United States.
- Participant time costs are reported separately.

Sessions Per Active Patient Navigator (PN) Per Month

HIV patient navigation can serve difficult-toreach people who use substances at \$30-\$65 per session for an average of 8 sessions.

Results

- 28 patient navigators were trained and delivered services to 260 participants across 1,974 participant sessions between July 2015 and September 2018.
- Each participant received an average of 7.7 (range 32) sessions; each patient navigator delivered an average of 6.7 sessions per month (range
- Patient navigator services cost an average of \$209 per participant (\$29 per participant session).
- Costs elsewhere in the US would be more than twice as high primarily due to higher labor costs.
- Participant time costs were an additional \$62 per participant (\$8 per participant session).

Set-Up Costs (2018 US \$)

Cost Component	Base Case Cost	US National Cost \$7,694	
Train the Trainers	\$5,693		
PN training			
Motivational Interviewing	\$5,634	\$12,736	
PN Service Delivery	\$13,552	\$20,536	
Role-plays	\$2,633	\$5,724	
Overhead	\$5,704	\$17,938	
Total Cost	\$33,217	\$64,629	
Total Cost Per PN	\$1,186	\$2,308	

Variable and Time-dependent Costs (2018 US \$)

Cost Component	Base Case Average Per Session	US National Average Per Session	Base Case Average Per Participant	US National Average Per Participant
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Variable Costs				
Session Time	\$14	\$31	\$105	\$235
Travel	\$3	\$3	\$13	\$13
Overhead	\$5	\$16	\$38	\$115
Total	\$22	\$49	\$155	\$362
Time-dependent Costs				
Weekly Team Meetings	\$3	\$8	\$26	\$58
New Staff Training	\$2	\$4	\$17	\$29
Overhead	\$2	\$5	\$12	\$38
Total	\$7	\$16	\$55	\$125
Total	\$29	\$65	\$210	\$487
Participant Perspective				
Variable Costs				
Session Time	\$7	\$7	\$57	\$57
Travel	\$1	\$1	\$6	\$6
Total	\$8	\$8	\$62	\$62

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